



October 16, 2020

Dear Valued Fulham Customer,

As a supplier of lighting products to your company, Fulham's goal is to continually provide high quality and dependable products built on solid technology platforms. However, it occasionally becomes necessary to end the life of products you have previously purchased due to changing technologies and market demand.

This letter announces the Product Discontinuance plan for the following **EMERGENCY EXIT PRODUCTS**. The last date to order these products will be January 20, 2021 unless stock is depleted sooner. All orders must ship by February 26, 2021.

Item	Description	Suggested Replacement Item	Description of Replacement Product
FHCH10	EM CHICAGO APPROVED	None	
FHEX21WGACDC	EX LED WHT GRN DC	None	
FHEX21WGENRC	EX LED WHT GRN BAT B/U	None	
FHEX21WGENSF	SALIDA LED WHT GRN BAT B/U	None	
FHEX21WRACDC	EX LED WHT RED DC	None	
FHEX21WREMRC	EX LED WHT RED BAT B/U RC	FHEX20WREMRC	EX MICRO LED WHT RED BAT B/U
FHEX24ADGEMCL	FHEX24 -CUSTOM AL	None	
FHNY23ADAC	NYC EX EL SFC AL DBL AC	None	
FHNY23ADEM	NYC EX EL SFC AL DBL BAT B/U	None	
FHNY23ASEM	NYC EX EL SFC AL SNGL BAT B/U	None	

We are available and ready to discuss your specific business needs associated with this announcement in order to minimize any potential impact. We recognize that you may have one or more of these products in a project you have bid or specified. Fulham strongly encourages you to double check any potential demand and plan your last time buy appropriately. For further assistance, please contact your Fulham sales representative.