



Procrastination's Price

The Hidden Cost Of Delayed Retrofits

Why wait until tomorrow? Start saving today. As energy prices rise each year, lighting retrofit delays only become more expensive, and savings you miss out on today can never be made up tomorrow.



It's a temptation many of us face: putting off until tomorrow what could be done today. But when it comes to retrofitting existing fixtures to more energy-efficient technologies, the financial ramifications of procrastination add up fast! Consider this chart displaying the energy used by 550 fixtures using 150W HPS lamps. At \$0.135/kWh, the annual energy cost is over \$116,000. By switching to 85W Induction (which provides brighter light while using less energy), the annual cost is cut in half. Over five years, the savings is almost \$300,000! Calculate your savings with Fulham's energy calculators at: <http://tinyurl.com/lrv22er>

OPERATING COST SAVINGS EXAMPLE	85W INDUCTION	150W HPS
System Watts	89.25	180
Annual Burn Hours (÷ 1000)	X 8.736	X 8.736
# of Fixtures	X 550	X 550
Total Kilowatts	428828	864864
kWh	X \$0.135	X \$0.135
1 Year Cost	\$57,891	\$116,757
5 Year Cost	\$289,459	\$583,783

Fulham's wide range of energy-efficient retrofit solutions can save you money now.

Whether it's converting a parking garage from expensive HID lighting to cost-efficient Induction technology, an LED overhaul using the comprehensive Fulham Light Engine Application Program (L.E.A.P.), or countless other possibilities, Fulham has the tools and the technology to fit your needs.



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